

**Calculate the total annual revenues and avoided purchase costs using the following formula:**

#### 4 Gross Annual Waste Reduction Savings

## 5 Purchases of Recycled Products

[illegible]



# Monitoring and Evaluation

## 6 Other Factors

Consider other significant factors that may have influenced any changes in cost or savings. For example, did your number of employees increase or decrease?

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## 7 Summary

Summarize the success of your waste reduction program and describe any drawbacks. Indicate ways to address these drawbacks.

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